

Salesforce Service Offerings

ABOUT US

NEC Software Solutions (India) is part of NEC Corporation, a Japanese multinational company that brings more than 100 years of expertise in technological innovation to provide solutions for empowering people, businesses, and society.

We bring more than 30 years of experience in delivering end-to-end IT services. By leveraging our knowledge and experience, we have been helping our customers to transform their businesses and stay ahead in the ever-evolving digital landscape. From IT consulting and infrastructure management, application development, SAP, and Salesforce services, we provide end-to-end solutions that streamline operations, enhance productivity, and drive innovation.

OUR VALUES

INSPIRING



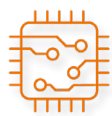
We make the right choices

INVOLVED



Our enthusiasm creates energy

INNOVATIVE



We always ask what's next?

IMPROVE



We find every possible benefit

SALESFORCE PRACTICE

Leverage the Full Potential of Your Salesforce Investment

We help in optimising your Salesforce applications to align with your business requirements and improve integration with crucial applications. Our primary objective is to support you in achieving a more efficient, streamlined, and advanced Salesforce experience, enabling digital transformation. By partnering with us, you can drive smarter and faster operations, while ensuring a seamless journey with Salesforce. Whether it's customising Salesforce to match your specific needs or enhancing its integration capabilities, we are here to help you maximize the potential of this platform.

The infographic consists of five white rounded rectangular cards arranged in two rows. Each card features a blue circle at the top, an orange icon, and text. The icons represent: a handshake, a group of people with a checkmark, three people, a gear with a checkmark and arrow, and a group of people with speech bubbles.

- Salesforce Consulting Partner**
- 90%** of our Salesforce Team is Certified Consultants
- 3x** increase in our Salesforce Customers within a Year
- Agile** Development Process
- Flexible** Engagement Model

OUR OFFERINGS



Sales Cloud

Optimise the business value of sales cloud



Marketing Cloud

Unify customer data and improve customer experience across multiple channels



Services Cloud

Improve customer experience by responding to customers more efficiently on any channel



Community Cloud

Build effective communities to connect and collaborate with customers, members, partners and employees



e-Commerce Cloud

Create seamless e-commerce experiences across mobile, digital and social platforms



CPQ+

Empower users to configure products, create accurate prices and submit error free orders

OUR SERVICES



Implementation

Sales Cloud,
Marketing Cloud,
e-Commerce Cloud,
CPQ+,
Community Cloud,
Service Cloud



Integration

Integration with third party systems,
Integration with legacy systems,
Integration with social media,
Integration with Email and SMS,
API Management



Development

Custom application development,
Customisation



Migration

Legacy application to Salesforce,
Migration to Sales Cloud,
Migration to Service Cloud,
Data duplication,
Data migration testing



Maintenance and Support

Administration,
Security Management,
Routine Check-ups

SECTORS WE SERVED

1



Non-profit Associations

2



Publishing

3



Technology

WHY NEC?



Extensive experience in implementation, integration, customisation and migration



Certified consultants with strong expertise



Agile methodology tailored to your needs to deliver successful project



Project based flexible engagement model



Faster and cost-effective delivery